# GET FCA CERTIFIED







**Jeep** 





## **Gain These Competitive Advantages:**

- Shop Marketing Material Point of Purchase and signage differentiates Certified Shops from local competition.
- Leverage the exclusive Fiat Chrysler Automobiles Canada Certified status to promote and market your shop.
- Official Recognition by other OEMs leverages the same requirements and Certification process, saving you time and money.
- Business development process and feedback to ensure your shop continues to have what it takes to properly repair the new generation of FCA vehicles.
- Official Fiat Chrysler Automobiles Canada Certified signage for dealer and independent body shops.



## **Get Certified by Fiat Chrysler Automobiles Canada**

The Fiat Chrysler Automobiles Canada (FCA Canada) Certified Collision Repair Network is looking for quality independent collision repair facilities focused on providing a superior repair experience with quality parts to ensure the value and safety of FCA owners' vehicles are maintained. To make certain that the next generation of vehicles are properly repaired, Fiat Chrysler Automobiles and other leading automakers are doing their part to ensure that body shops have the right tools, equipment, training, and facilities. You're in a league of your own when you receive your Fiat Chrysler Automobiles Certification, and it can open up additional opportunities for your business.

OEM Certification rounds out your business, generating a massive referral base of vehicle owners. Now you have the opportunity to become part of the OE-backed exclusive shop network.

This new frontier for collision repair allows you, the shop owner, to run your business focused on giving the customer a superior customer service experience and quality repair to OEM specifications.

If you desire to be a leader and believe your repair business can meet the requirements, act now to get Fiat Chrysler Automobiles Certified.

#### PROGRAM OBJECTIVE:

"The program's objective is to identify and promote body shops that have the right tools, equipment, training and facilities necessary to repair vehicles back to manufacturer specifications. This program is critical to help ensure the vehicle fit, finish, durability, value and safety."

## Fiat Chrysler Automobiles has Teamed with Certified Collision Care

Fiat Chrysler Automobiles Canada leverages the Certified Collision Care program to enable both dealership and independent body shops to become Certified by Fiat Chrysler Automobiles and other leading automakers, all participating in one efficient joint-effort program.

The unique joint-effort approach that Fiat Chrysler Automobiles and Certified Collision Care share eliminates redundant costs and duplication between programs. Certifications by multiple entities is now cost effective and highly rewarding. Instead of paying again and again for each OEM certification, you are able to receive multiple Certifications under one umbrella for one special consolidated annual fee with one inspection-audit process. Through this exclusive combined program, you also get exponential credibility from several of the largest automakers

in the world, adding to your brand equity and reputation. Fiat Chrysler Automobiles has joined others in the Certification program to save you money and avoid waste and inefficiency, while creating exponential impact from the combined influence of several of the largest Automakers in the world. There is nothing else like it - not even close!

- Certification is based on the OEM-specified requirements necessary to properly repair current model vehicles.
- The program is open to all shops that can make the grade (independents may require dealer sponsorship for select manufacturers).

## How a Shop becomes Certified by Fiat Chrysler Automobiles



#### **Turnkey Approach**

Below is the step-by-step process that FCA dealerships and independent body shops go through to become Certified.



#### 1. Enrollment - Registration

Review the terms and conditions of participation and select the enrollment option.



#### 2. Business Information

Enter key business information critical for KPI comparisons, program review and tracking.



#### 3. Business Capability Assessment

Assess the shop's capabilities against the list of Certification requirements and standards. This allows you to create a business development plan.



#### 4. Score & Evaluation

Receive a score that illustrates any deficiencies in becoming Certified. It is part of the ongoing business development process.



#### 5. On-Site Inspection-Audit

Schedule an on-site inspection-audit. The inspector will tour your body shop and ensure proof of compliance with photos and documentation.

### What are the Benefits



#### **Shop Locator**

Listing in the online body shop locator linked directly from the Fiat Chrysler Automobiles web site with a personalized micro-site and link to your shop's website.



#### **Turbo-Charge Your Marketing**

Use the official Fiat Chrysler Automobiles Certified credentials on your website and in your shop's marketing.



#### **Don't Let Your Customers Get Steered Away**

Online appointment setting and electronic dispatch to your shop from the locator.



#### **Business Evaluation and Development**

Business development planning process allowing the shop to evaluate their operations compared to the Certification requirements as well as hundreds of the key best practices in the industry.



#### **Consumer Advocacy**

Listing on consumer-facing Certified Collision Care (consumer advocate) shop locators making it easy for both consumers and insurers to find your Certified facility.



#### **Collision Care Marketing Tools**

Access to VIP Collision Care marketing tools to help you leverage your exclusive Fiat Chrysler Automobiles Certified status in promoting and marketing your shop. You will have access to brochures and shop marketing collateral to help draw more customers to your shop doors, close sales and raise your CSI. The arsenal of materials and signs differentiates Certified shops from local competition.



#### **Consumer Awareness and Public Relations**

Press release communications to your local media.

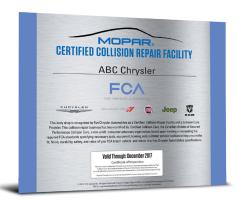


#### **Multiple OEM Recognition**

Multi-line body shops may also be eligible for official Recognition by other OEMs that leverage the same requirements and Certification process, saving you thousands.

#### **OFFICIAL SIGNAGE**

Official Fiat Chrysler Automobiles Canada Certified and Certified Collision Care signage.





## What is the Value of Certification?

With 4800 body shops in Canada, how is the customer able to tell the good ones from the bad? How can a consumer tell the difference and pick one that has the right tools, equipment, training and facilities? The certification credentials create that distinction and provide consumers with peace of mind. By meeting these requirements, Certified body shops can now demonstrate that they have what it takes to properly repair vehicles to manufacturer specifications.

Customers will be asking the automobile manufacturer to help them find the body shops that meet their repair standards. By Certifying shops, OEMs can refer customers to body shops with confidence,

knowing that Certified shops make the grade. The sign on the wall and your official credentials prove that your Certified shop is a step above the rest and in a league of your own.

#### **National Blanket of Certified Body Shops**

A Certified Collision Care Provider in every community creates a national blanket of body shops that are consumer-focused and able to deliver an exceptional experience. These shops have the right tools, equipment, training and facilities to properly repair Fiat Chrysler Automobiles vehicles to manufacturer specifications.



## **Certified Collision Care: Minimum Certification Requirements**

	General business Requirements		All of the following canabilities must meet the vehicle manufacturer's	
	Be in business for a minimum of (5) years, or posses verifiable credit rating and service history		All of the following capabilities must meet the vehicle manufacturer's specifications according to year, make and model	
0	Provide proof of Garage Keepers Liability insurance with a minimum of \$1M (CAD) policy limit		Steel/Ferrous Material Technical Repair Capability	
0	Provide customers with a Limited Lifetime Warranty	_	Have a 220 Volt, 3-Phase Inverter-Type (or functionally equivalent Hybrid) - Squeeze-type Resistance Spot Welder (STRSW) capable of producing a minimum of 600 lbf (270 daN) of clamping force and 10,000 amps of currer at the electrodes	
	Subscribe to an electronic p-page logic estimating system			
	Be in compliance with all Local, Provincial and Nationally legislated operating requirements including worker protection and hazardous waste disposal	□	Have a 220-volt MIG/MAG welder for steel fusion	
	Measure customer satisfaction through a third-party service provider and report results monthly		Have a dent removal/pulling system for steel panels that contains a stud weld stud pins and washers, wiggle wire, and pulling attachments	
	Utilize a preferred rental car provider or provide complimentary customer	□	Have completed I-CAR WCS03 - Steel GMA (MIG) Welding Certification	
	transportation		Have a pulse MIG welder with silicon-bronze MIG brazing capabilities	
	Clean vehicle interiors and exteriors before delivery to customer	□	Have proof of training in Silicon Bronze MIG brazing or completed I-CAR BRZ	
	Have a well-maintained customer parking area that is well-lit		- MIG brazing course	
	Have a professional, well-maintained customer reception, waiting, and restroom areas			
	Conoral Tachnical Banair Canability		Composite Material Technical Repair Capability (OPTIONAL)	
o	General Technical Repair Capability  Meet the current Certified Collision Care technical training requirements and	0	Have the required tools and equipment to repair advanced structural composi and/or carbon fiber components	
	maintains ongoing technical training by compliance to any one of the following functionally equivalent forms:  1) Assured Performance Training & Skills Matrix	•	Provide proof of training or Certification in the repair of advanced structural composites or carbon fiber components	
	ASE Blue Seal     I-CAR Gold Class (As a grace period, shop my also be registered as "Gold Class in Progress" with proof of ongoing I-CAR training and completed within 12 months by first annual certification renewal.	_	Provide credentials of any OEM Certification with advanced structural composites or carbon fiber construction	
	Facility must employ Provincially registered (licensed) collision repair technicians at all times, meeting all Provincial requirements		Aluminum Repair Capable Requirements / Non-Ferrous	
□	Subscribe to current OEM repair procedures and have the ability to provide documented proof of compliance		OPTIONAL (Required for Ford Canada Certification)  Have a work separation system that isolates aluminum vehicles from vehicles	
	Utilize a frame rack or dedicated/universal fixture bench, with appropriate vehicle anchoring and pulling capabilities		undergoing steel repairs – separation can be a separate room or curtain system	
	Utilize an electronic three-dimensional vehicle measuring system		Have a designated set of hand/special tools specifically for aluminum vehicles prevent from cross contamination with steel body vehicles. The inventory must contain all required hand tools per manufacturer specifications (see Rotunda for Ford and provided by the Contamination).	
	Maintain a current data subscription for the measuring system being utilized		for Ford requirements)	
	Provide proof of technical training to operate the measuring system being utilized		Utilize a 220v Pulse MIG welder specifically for aluminum vehicles	
	Utilize an R134a refrigerant (or current) recovery/recycling system or proof of a qualified sublet provider		Utilize a dent extraction system specifically designed for aluminum that contains an aluminum stud welder, heat gun, pyrometer, aluminum hammers and dent extraction system	
0	Have the ability to conduct and verify four-wheel alignment either in-house or through a sublet provider	_	Utilize a SPR (Self Piercing Rivet) gun approved by or meeting manufacturer equivalent specifications - Only the Chief, Henrob and Pro Spot are approved Ford	
	Have the ability to remove, replace, and reinstall steering and suspension components, as well as engine and drive train units		Utilize an Immersion-Type (Wet Mix) or Pneumatic dust extraction system dedicated to aluminum dust	
	Have a spray booth with forced drying capabilities		Have completed I-CAR FOR06 Structural Repair Training Course	
	Utilize an OEM approved refinishing system		Have completed I-CAR WCA03 - Aluminum GMA (MIG) Welding	
	Provide proof of product training for the refinishing system being utilized		Certification or functional equivalent. Must be current and not expired	
1	Utilize pressure-feed, anti-corrosion compound and application equipment		Suggested Additional Best Practices	
	Have the ability to perform pre and post repair vehicle diagnostic scans and proof of calibrations for 2015 and newer vehicles where required for restraint and accident avoidance systems (in-house or sublet)		A designated welding fume extraction system	
	Have a documented Quality Assurance/Quality Control System		GET FCA CANADA CERTIFIED	
_	Suggested Additional Best Practices			
	Have an above ground lift with a lift capability of at least 7,000 lbs		Enroll Today!	

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